

## Residential Projects

PROJECT INFORMATION				FINANCING		
Year Comp.	Project Name , Location, & Client	Units	Value / Contract Amt	HUD	Virginia Housing Funding	Financing Specifics & Application Process
2022	Ashton Apartment Homes, Norfolk, VA S.L. Nusbaum	118	TBD		✓	- 9% LIHTC (70 units) - 4% Tax-Exempt Bond Application
2022	Landing at Mason's Bridge Occoquan, VA affordable Housing Lawson	332	TBD		✓	4% Tax-Exempt Bond Application
2021	Austin Woods, North Chesterfield, VA Waverton Associates	230	TBD		✓	
2021	Market Heights, Phases I and II Norfolk, VA affordable housing Lawson	164	TBD		✓	- 9% LIHTC (80 units) - 4% Tax-Exempt Bond Application
2021	The Ellipse at Coliseum Central Hampton, VA market rate Landmark Hotel Group	283	\$27,000,000	✓		HUD Firm-Application
2021	Aero Apartments, Phases I and II Hampton, VA S.L. Nusbaum	120	\$16,000,000		✓	- 9% LIHTC (72 units) - 4% Tax-Exempt Bond Application
2021	The Foundry Richmond, VA affordable housing Lawson	200	\$32,000,000		✓	4% Tax-Exempt Bond Application
2021	Alexander at 1090 Apartments Richmond, VA affordable housing Lawson	96	\$8,000,000		✓	- 9% LIHTC (48 units) - 4% Tax-Exempt Bond Application
2021	Ivy Farms Apartments Renovation Newport News, VA affordable housing Genesis Properties	168	\$6,000,000		✓	4% Tax-Exempt Bond Application Virginia Housing Loan
2020	The Retreat at Harbor Pointe Norfolk, VA affordable housing Lawson	246	\$25,000,000		✓	4% Tax-Exempt Bond Application Virginia Housing Loan

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2020	Riverbend Apartment Homes Phase I - III, Gloucester, VA affordable housing, P1 HUD S.L. Nusbaum	218	\$28,000,000	✓	✓	9% Competitive and Accessible Supportive Housing 4% Tax-Exempt Bond Application
2019	Mezzo Apartment Homes Virginia Beach, VA market rate S.L. Nusbaum	282	\$32,764,000	✓		HUD Firm -Application
2019	St. Paul's Apartment Homes Norfolk, VA affordable housing S.L. Nusbaum	126	\$14,485,783	✓	✓	HUD Financed, Virginia Housing 9% Competitive and Accessible Supportive Housing, LIHTC (2016 Tax Credit)
2019	The Fred Apartment Homes Frederick, MD affordable housing S.L. Nusbaum	240	\$29,068,363	✓		Maryland DHCD / CDA Application and HUD Firm Application
2017	Valor Apartment Homes, Phase II Fredericksburg, VA affordable housing S.L. Nusbaum	120	\$11,200,000		✓	4% Tax-Exempt Bond Application Virginia Housing Loan
2016	Valor Apartment Homes, Phase I Fredericksburg, VA affordable housing	128	\$14,995,785		✓	4% Tax-exempt credits for tax-exempt bond financing for Virginia Housing. Virginia Housing Loan
2016	Thrive Apartment Homes Renovation, Chesapeake, VA affordable housing S.L. Nusbaum	102	\$3,129,673		✓	4% Tax-exempt credits for tax-exempt bond financing for Virginia Housing.
2016	Meridian Obici Apartment Homes Suffolk, VA affordable housing Waverton Associates	224	\$27,708,661		✓	Virginia Housing Loan
2016	Southern Arms Apartments Renovations, Chesapeake, VA Baylor Management Corporation	23	\$2,000,000			Private financing
2017	Summer Haven Apartments Virginia Beach, VA affordable housing Lawson	57	\$6,130,786		✓	9% Competitive and Accessible Supportive Housing
2017	525 @ Historic Kempsville New Construction & Adaptive Re-use, Virginia Beach, VA market rate Hampton Roads Housing Company	170	\$20,032,545			Private financing